



## Memorandum of Understanding

Between

**Bob Carlton - The Multiplication Guru**

and

**John Smith – Church Planting Director of the No Name Network**

This Memorandum of Understanding (MOU) sets forth the terms and understanding between the **Multiplication Guru** and **the No Name Network** to partner in Church Multiplication.

### **Background**

Bob Carlton, the **Multiplication Guru**, is here to serve **the No Name Network** by helping them multiply their Kingdom Impact. He will leverage his 25 years of church planting experience to help **the No Name Network** make more disciples, develop more leaders, and plant more churches.

### **Purpose**

Bob Carlton, the **Multiplication Guru**, will help **the No Name Network** build a local/regional/national/global church planting network, build and run a robust church planting operating system, and establish cooperative and collaborative relationships that foster and cultivate a church planting ecosystem.

\*Detailed Description of objectives and outcomes\*

### **Reporting**

Bob Carlton will report Directly to **John Smith** and together they will evaluate monthly the effectiveness and adherence to this agreement.

## **Funding**

Standard **VENTI** consulting package  
Services included in VENTI Package:

- Up to 4 days onsite per month (may be divided by ½ days if necessary)
- Up to 4 virtual meetings per month
- Up to 4 hrs per week offsite R&D
- Unlimited Emails and Texts

In consideration of a one-year retainer, the Multiplication Guru agrees to provide the above services to **the No Name Network** for the base price of **\$8,000.00 per month** plus expenses and/or add ons (see below for pricing specifics). Invoices will be submitted monthly and will include any preapproved addons, and travel expenses.

- Payment is invoiced monthly for convenience
- Prices above are based on a 1 year or longer retainer
- For "add ons" or contracts less than one year, see the "A la carte" rates below
- All travel expenses are based on [GSA.GOV](https://www.gsa.gov) rates (by city)

### **A la carte/ Add On rates:**

1 full 8hr Day Onsite	\$2000
1 hour Video Meeting	\$200
1 hour Offsite R&D	\$150

## **Duration**

Special pricing has been negotiated in consideration of a one-year retainer between **Multiplication Guru** and **the No Name Network**.

This MOU is at-will and may be modified by mutual consent of authorized officials from **Multiplication Guru** and **the No Name Network**.

This MOU shall become effective upon signature by the authorized officials from the **Multiplication Guru** and **the No Name Network** and will remain in effect until modified or terminated by any one of the partners by mutual consent.

In the absence of mutual agreement by the authorized officials from **Multiplication Guru** and **the No Name Network** to end early or extend, this MOU shall begin on **June 01, 2020** and end on **May 30, 2022**.

**Contact Information**

**John Smith**

Church Planting Director  
No Name Network  
1234 Any Street  
Houston, MI 77001  
123.123.1234 ext. 123  
123.123.1223 (cell)  
johnsmith@nonamenetwork.org

**Bob Carlton**

The Multiplication Guru  
2036 Breeze Drive  
Holland, MI 49424  
616.502.7620  
bob@multiplicationguru.com

We agree to honor this memorandum of understanding to the best of our abilities for the sake of the Kingdom and for the cause of Christ...

\_\_\_\_\_ Date: \_\_\_\_\_  
**John Smith** – Church Planting Director  
No Name Network of Kingdom Minded Churches

\_\_\_\_\_ Date: \_\_\_\_\_  
**Bob Carlton** – Founder, and CEO  
MultiplicationGuru.com