



Memorandum of Understanding

Between

Bob Carlton - The Multiplication Guru

and

John Smith – Lead Pastor of New Community Church

This Memorandum of Understanding (MOU) sets forth the terms and understanding between the **Multiplication Guru** and **the New Community Church** to partner in Church Multiplication.

Background

Bob Carlton, the **Multiplication Guru**, is here to serve **the New Community Church** by helping them multiply their Kingdom Impact. He will leverage his 25 years of church planting experience to help **the New Community Church** make more disciples, develop more leaders, and plant more churches.

Purpose

Bob Carlton, the **Multiplication Guru**, will help **the New Community Church** build a local/regional/national/global church planting network, build and run a robust church planting operating system, and establish cooperative and collaborative relationships that foster and cultivate a church planting ecosystem.

Detailed Description of objectives and outcomes

Reporting

Bob Carlton will report Directly to **John Smith** and together they will evaluate monthly the effectiveness and adherence to this agreement.

Funding

Standard **VENTI** coaching package:

- 2 virtual coaching sessions per month (online)
- 2 Full days onsite per year (Site Eval, 360 team, Context)
- Creation of Personal Development Plan
- Personalized Coaching and Leadership Tools
- Unlimited Emails and Texts

In consideration of a one-year retainer, the Multiplication Guru agrees to provide the above services to **the New Community Church** for the base price of **\$10,000.00 per year** plus expenses and/or add ons (see below for pricing specifics). Invoices will be submitted monthly and will include any preapproved addons, and travel expenses.

- Payment is invoiced monthly for convenience
- Prices above are based on a 1 year or longer retainer
- For "add ons" or contracts less than one year, see the "A la carte" rates below
- All travel expenses are based on [GSA.GOV](https://www.gsa.gov) rates (by city)

A la carte/ Add On rates:

1 full 8hr Day Onsite	\$2000
1 hour Video Meeting	\$200
1 hour Offsite R&D	\$150

Duration

Special pricing has been negotiated in consideration of a one-year retainer between **Multiplication Guru** and **the New Community Church**.

This MOU is at-will and may be modified by mutual consent of authorized officials from **Multiplication Guru** and **the New Community Church**.

This MOU shall become effective upon signature by the authorized officials from the **Multiplication Guru** and **the New Community Church** and will remain in effect until modified or terminated by any one of the partners by mutual consent.

In the absence of mutual agreement by the authorized officials from **Multiplication Guru** and **the New Community Church** to end early or extend, this MOU shall begin on **June 01, 2020** and end on **May 30, 2022**.

Contact Information

John Smith

Lead Pastor/Planter
New Community Church
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Houston, MI 77001
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123.123.1223 (cell)
johnsmith@nonamenetwork.org

Bob Carlton

The Multiplication Guru
2036 Breeze Drive
Holland, MI 49424
616.502.7620
bob@multiplicationguru.com

We agree to honor this memorandum of understanding to the best of our abilities for the sake of the Kingdom and for the cause of Christ...

_____ Date: _____
John Smith – Church Planting Director
Lead Pastor/Planter of New Community Church

_____ Date: _____
Bob Carlton – Founder, and CEO
MultiplicationGuru.com